



NEWSLETTER

April 14, 2016



Thierry W. Dubois

Janas is happy to announce that Thierry W. Dubois has joined the firm as a Managing Director. Thierry has worked with hundreds of business owners devising strategies to unleash the full potential of their companies. He is particularly adept at persuading credit committees and investors to provide capital to support Client initiatives.

Prior to joining Janas Thierry was a Senior Vice President with Bank of America Merrill Lynch, Global Commercial Banking to co-manage a loan and deposit portfolio of \$1.6 billion. He joined BAML in 2006 to advise Small & Middle Market companies in Southern California on Financial Strategies, International Banking, Cash Flow Management, and Risk Management.

During his 15 year tenure as a financial executive, Thierry has focused on enhancing shareholder value, by developing a deep understanding of his client's business and personal goals, and identifying key opportunities to unleash earnings growth. He

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augments the client's earnings power through line expansions, mergers & acquisitions and corporate finance strategies.

He is currently a Level 2 candidate in the Chartered Financial Analyst program with the CFA Institute, a graduate of Pacific Coast Banking Graduate Program at University of Washington Foster School of Business, and holds a Bachelor of Commerce from Concordia University, Montreal with concentrations in finance and marketing.

A native of Canada, Thierry has lived in five countries on four continents and is adept at working in international markets.

Janas professionals have past experience as Chief Executive Officers, Chief Financial Officers, Commercial Bankers, Management Consultants, Certified Public Accountants, and Investment Bankers. Our professionals have the knowledge and exposure to 'stand in the shoes' of business owners.

Janas Associates, Investment Bankers, and Janas Consulting, Management Consultants are recruiting new professionals to support growth of the Firm.

JANAS is an Investment Bank and Management Consulting firm focused on the middle market. Our professionals have personal experience in many industries and as former practicing professionals. We "*Put ourselves in the shoes of our clients.*"

JANAS HELPS BUSINESS OWNERS INCREASE THE VALUE OF THEIR COMPANIES THROUGH OPERATIONAL AND STRATEGIC PLANNING.

JANAS HELPS BUSINESS OWNERS MAXIMIZE PRICING AND BENEFITS.

Historic results are not an assurance of similar results in the future.

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Our Results Speak for Themselves.

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