

# JANAS

## NEWSLETTER

May 11, 2015



### A new face at Janas

John Cahoon joined the Janas Team as an Investment Banker last year. John is currently focused on the sale of a Bay Area road, highway and elevated structures construction company and a Southern California based title agency licensed in all California counties.

John is a skilled deal maker who has completed the sale of dozens of privately owned businesses. His deal making is enhanced by his hands-on experience in sales, manufacturing, finance, supply chain management, industrial engineering and strategic functions at aerospace, logistics and technology companies. John knows firsthand the challenges and complexities an owner or the executive team face's each day to operate a successful business.

He has the unique ability of keeping deals together. John managed and co-founded a business intermediary company for 10 years that was part of the world's largest network that serviced over 250

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active sell-side engagements at any given time in Southern California.

John holds an Executive Masters of Business Administration from Pepperdine University and a BS in Production/Operations Management from Arizona State University. He is proud to be a member of Beta Gamma Sigma, a National business honor society.

John brings a combination of financial savvy, operational excellence, and experience to consistently provide successful business transfers or acquisition for his clients.

**Janas Associates, Investment Bankers, and Janas Consulting, Management Consultants are recruiting new professionals to support growth of the Firm.**

**JANAS** is an Investment Bank and Management Consulting firm focused on the middle market. Our professionals have personal experience in many industries and as practicing professionals in law, accounting and consulting. We "*Put ourselves in the shoes of our clients.*"

**Janas** Associates. Global Investment Banking

Securities through:  
**JCC Advisors, LLC**  
Member; FINRA/SIPC

**JANAS Consulting.**

**Our Results Speak for Themselves.**

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