

JANAS

NEWSLETTER

February 19, 2015



PRIVATE EQUITY INVESTMENT.

For the first time in nearly a decade, buyers are aggressively looking to invest in good operating companies. Last week a private equity group called asking if we had a client that might sell for up to \$60 million. Janas and JCC regularly get inquires from private equity and strategic buyers who are interested in acquiring companies with values of between \$5 million and \$100 million.

Over the past 12 months **JANAS and JCC Advisors, LLC** have received **offers for clients as follows:**

- \$60 million cash for a Distribution Company
- \$36 million backing of a management buyout of a manufacturer
- \$6 million cash assets of a specialty Distribution Company
- \$16 million in cash and seller carryback for a distressed company

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Three of the offers outlined were from Private Equity Funds. **JANAS** maintains contact with hundreds of Private Equity Funds. Our professionals have contact with the investment directors on a personal basis.

Successful transactions result from what **JANAS** defines as the '**C**' Word - **Credibility**. Credibility results from a close working relationship among Client Management, Law Firm, CPA Firm and Investment Bank.

JANAS is an Investment Bank and Management Consulting firm focused on the middle market. Our professionals have personal experience in many industries and as practicing professionals in law, accounting and consulting. We "*Put ourselves in the shoes of our clients.*"

Janas Associates. Global Investment Banking

Securities through **JCC Advisors LLC**

member FINRA

JANAS Consulting.

Our Results Speak for Themselves.

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