

JANAS

NEWSLETTER

January 11, 2016



Barton F. Webb

Barton F. Webb, MBA, has joined Janas as a Managing Director and will lead Janas' existing Aerospace and Defense Practice. Bart has in depth experience in the Aerospace Industry, including mergers & acquisitions, finance, turnaround and operations.

Bart has been an innovative entrepreneur and turnaround CEO with 25 years of experience in middle market Aerospace companies in Southern California. He bought, grew and sold his own company. In addition, he has substantially improved operations and revenues at companies he has managed, generating tens of millions of dollars of stakeholder value.

Join Our Mailing List!

www.janascorp.com

www.janasconsulting.com

PASADENA OFFICE
626-432-7000

Angela Ahlholm-Strauss
aas@janascorp.com

Ric J. Alvarez, PhD.
ra@janascorp.com

Rick Andrade
ria@janascorp.com

Bill Barry
wpb@janascorp.com

George Bristol
ghb@janascorp.com

John Cahoon
jdc@janascorp.com

Joe Feig
jmf@janascorp.com

Carter Freeman
rcf@janascorp.com

Bill J. Garnett
wjg@janascorp.com

Commonly called upon for business solutions, fresh ideas and sober council, Bart joined Janas Associates to promote and enrich his clients with a broad range of services including Consulting, Corporate Finance, and Mergers and Acquisition.

Bart's many accomplishments include:

- Created a 1st tier, Boeing supplier with design rights and FAA/EASA repair station certification while serving as President for Keeley Aerospace.
- Acquired DLN Enterprises in 2003, grew and sold the company to Hanwa Corp, \$24B ROK public company, in 2010.
- Obtained AS9100 certification, design and development engineering capabilities at Eran Engineering. Grew Aerospace customer base to fill capacity and rebranded company to Precision Aerospace and Technologies, Inc.
- Turned around Castle Precision Industries and Crown Chrome Plating into a 20% EBITDA powerhouse.
- Installed corporate structure and innovative customer service/outside sales processes that tripled the sales of HRD Aero Systems. Acquired manufacturing company PMAC Industries.

With deep and wide experience in the Aerospace Industry - manufacturing, engineering, repairs and maintenance and global distribution - Bart credits his past successes to identifying organizational needs, strategically adding certified capabilities, and developing proprietary products and services.

Bart holds a BS in Business and Commerce from the University of Houston, Cum Laude, and an MRA from California Coast University

Larry Gerbrandt
ldg@janascorp.com

Dick Gregerson
deg@janascorp.com

Rick Halperin
ebh@janascorp.com

Kern Kwong
kk@janascorp.com

Mitch Ratulea
mgr@janascorp.com

Mike Poma
mqp@janascorp.com

Barton F. Webb
bfw@janascorp.com

HONOLULU, HAWAII

Mike Givens
mag@janascorp.com

Bob Moore
rlm@janascorp.com

JCC ADVISORS, LLC

Mark Atchity
maa@jccadvisors.com

ADMINISTRATION - PASADENA

Jennifer Goodhue
jdg@janascorp.com

Janas Associates, Investment Bankers, and Janas Consulting, Management Consultants are recruiting new professionals to support growth of the Firm.

JANAS is an Investment Bank and Management Consulting firm focused on the middle market. Our professionals have personal experience in many industries and as former practicing professionals. We "*Put ourselves in the shoes of our clients.*"

JANAS HELPS BUSINESS OWNERS INCREASE THE VALUE OF THEIR COMPANIES THROUGH OPERATIONAL AND STRATEGIC PLANNING.

JANAS HELPS BUSINESS OWNERS MAXIMIZE PRICING AND BENEFITS.

Historic results are not an assurance of similar results in the future.

**JANAS Consulting.
Our Results Speak for Themselves.**

**Securities Through:
JCC ADVISORS, LLC
Member: FINRA/SIPC**