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JANAS



NEWSLETTER

JANAS EXPANDS INTO LARGER QUARTERS

June 9, 2011

Janas Associates and **Janas Consulting** are pleased to announce that we are moving into larger offices within the Corporate Center complex in Pasadena. While other companies were cutting during the Great Recession, **Janas** was building its business.

Janas has added significantly to its capabilities by bringing on expert personnel in a variety of industry segments including:

- Medical and Dental
- Aerospace/Defense
- Media/Entertainment Technology
- Petroleum and Mining
- Pacific Rim/ China
- Financial Services
- Real Estate/Bankruptcy
- Alternative Energy
- Specialty Manufacturing
- Consumer Products and Services

To bolster its Medical and Dental business, **Janas** added [Dr. Chris Owens](#), a leading expert and educator in cutting edge dental laser procedures. As a result, **Janas** has helped its client, AMD Lasers go from startup to become the world's larger seller of dental lasers in only two years.

To enhance our Real Estate and Bankruptcy consulting practice, **Janas** added [Hugh Scheffy](#), a former C-Level executive with residential real estate

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companies including Lewis Homes and Wood Bros. Homes. Hugh, along with [Craig Miller](#), provide bankruptcy advisory services to the Creditors' Committees for Woodside's Alameda and Liberty holdings. Hugh also has the responsibilities of acting as Trustee. Recoveries have exceeded expectations.

Our Media/Entertainment Technology group was bolstered by the addition of [Ed Johnson](#). Ed has spent his career in the technical side of the entertainment business as an executive at Paramount, Panasonic and MGM Grand. He was recently joined by [Larry Gerbrandt](#), a preeminent expert in valuing entertainment properties and an expert in the adoption of new media innovations. Janas recently evaluated the worth of the "Dog Whisperer" series as it moved channels and identified future factors that bolstered valuation.

[George Bristol](#) recently joined **Janas** to add to the firm's experienced staff of M&A specialists. George is an extraordinary deal maker and has a track record of finding financing structures that enrich his clients. George opened and grew the Corporate Finance group for Ernst and Young on the West Coast where his group completed more than \$750 million of transactions.

[Joe Feig](#) joined **Janas** to work as a financial executive enhancing the performance and controls at companies struggling with cash flow and accounting issues. In a recent assignment, Joe improved collections and reduced employee theft by tightening inventory controls, cutting the company's debt in half and creating credible financial statements. A result was sale of the company for 10 times EBITDA, twice the industry average.

With all of this new talent, **Janas** is moving into larger quarters in the Corporate Center Pasadena where the firm has been a tenant for more than a decade. Our telephone number remains the same - 626.432.7000 - as do our website addresses - www.janascorp.com and www.janasconsulting.com.

Effective June 13, 2010 Our new street address is:

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Janas Consulting has also moved its offices in Honolulu. Our new contact information is:

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