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JANAS



NEWSLETTER

FULL SERVICE BANKRUPTCY ADVISORY

August 24, 2010

Janas Consulting is expert in providing managerial and strategic evaluation to troubled companies. The Firm has provided successful outcomes for troubled companies in operations restructuring and interim management. **Janas Associates** serves as Investment Bankers in the sale of troubled assets of operating companies. **Janas** also provides financial advisory, receivership, and Trustee services to banks and creditor committees.

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www.janascorp.com
www.janasconsulting.com
www.chinese.janascorp.com

R. Carter Freeman
Chairman, Pasadena
rcf@janascorp.com

Roy H. Aaron
Vice Chairman, Pasadena
rha@janascorp.com

Richard E. Gregerson
President, Pasadena
deg@janascorp.com

Michael O'Connell
Managing Director
moc@janascorp.com

Kern Kwong
Chairman - Asia Pacific
kk@janascorp.com

Hugh Scheffy
Managing Director
hs@janascorp.com

JANAS

**Restructuring and Turnaround Management
Acquisition and Sale of Troubled Assets
Sale of Companies in Chapter 11
Advisory, Receivership and Trustee**

The Janas Bankruptcy Team

**Roy Aaron
Dick Gregerson
Craig Miller
Mike Poma
Hugh Scheffy**

Restructuring and Turnaround Management. Janas consultants have in depth experience advising and managing troubled companies. Our professionals have particular expertise with manufacturing and distribution companies. In a recent assignment, Janas was able to forestall bank action for a value-added distributor. Non-core assets were sold off at record prices, letting the core business successfully operate. debt free.

Acquisition and Sale of Troubled Assets. Sale on acquisition of troubled assets, whether in bankruptcy or under pressure from lenders, is more complex and time sensitive than normal acquisition and divestiture. Janas professionals are experienced executives who quickly evaluate opportunities and understand the process of concluding a transaction.

Advisory, Receivership and Trustee. Banks and Creditor Committees have utilized Janas executive experience, industry contacts and negotiating expertise to provide advice as to strategies to maximize recovery on troubled credits. Janas has utilized its extensive industry contacts to find buyers for troubled assets and its expertise to recognize a great deal when one is offered. Janas professionals serve as Receiver or Trustee and as a trusted representative of lenders.

Janas Associates and **Janas Consulting** are firms of dedicated professionals who bring financial and managerial value to middle market companies, divisions of major companies, and foreign companies.

Mike Poma
Managing Director
mfp@janascorp.com

Christopher Ball
Managing Director
ctb@janascorp.com

Craig Miller
Managing Director
clm@janascorp.com

Michael D. LeRoy
Managing Director
mdl@janascorp.com

Joe Feig
Managing Director
jmf@janascorp.com

Ed Johnson
Managing Director
iej@janascorp.com

Greg Batten
Managing Director
gfb@janascorp.com

Jeff Jones
Managing Director
jwj@janascorp.com

Michael Givens
Managing Director
Honolulu
mgp@janascorp.com

Robert Moore
Management Consultant
Honolulu
rlm@janascorp.com

George Lipp
Managing Director
Honolulu
gell@janascorp.com

Janas Consulting fills a major role working with law firms as Financial Advisor to Creditor Committees in bankruptcy proceedings. The firm has demonstrated its ability to enhance recovery in liquidation.

Janas Locations

225 S. Lake Avenue, Suite 610
Pasadena, CA 91101
626.432.7000

7 Waterfront Plaza, Suite 400
500 Ala Moana Blvd.
Honolulu, HI 96813
808.543.1190

1805 Wheelock House
20 Pedder Street, Central
Hong Kong, SAR
852.2293.2219

Level 10, Skyframe Tower, No. 8
Linhe Zhong Road, Tianhe District
Guangzhou, China
86.20.2831.7250

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Janas Associates / Janas Consulting | 225 S. Lake Avenue | Suite 610 | Pasadena | CA | 91101-3027